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B. W. STONE

NURSERYMAN

Thomasville, Ga.,

Dear Sir:

Please let me call your attention to the reason why my customers get my trees to live and why they bear fine crops of nuts in so few years. Look at that root system! It is no secret after all. We just send the vitality and roots with the trees is why they do so well.

Under the present war conditions, nothing looks more promising than a pecan grove, Under the present boll weevil conditions, nothing looks more promising than a pecan grove,

Under the present fruit and grain crop conditions, nothing looks more promising than a pecan grove.

Under the present labor conditions, nothing looks more promising than a pecan grove

Don't put off planting a year for the trees can be growing while you are waiting and contending with labor, truck crops, boll weevil and strenuous times produced by war. All cannot plant for the times are too hard. This will make your grove more profitable.

We are filling orders daily with freshly dug trees, but we want to aid you in starting that pecan grove with guaranteed pecan trees.

Ask your neighbor to join you in ordering.

Will send "The Pecan Business" free to the names you will furnish.

Note low prices and testimonials below.

Yours very truly, B. W. STONE.

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9 €

Livingston, Ala., Dec. 3, 1915.

PRICE LIST

EACH 1060 1 to ? feet 4.00 \$ 30,00 200.00 50 2 to 3 feet 60 5.00 300.00 40.00 3 to 4 feet 70 6.00 400.00 50.00 4 to 5 feet 80 500.00 7 00 60.00 90 5 to 6 feet 8.00 70.00 600,00 6 to 8 feet 1.00 9.00 80.00 700.00

Varieties--Stuart, Delmas, Frotscher, Schley, Mobile, Vandeman, Pabst, Success, Teche and Money Maker.

before reening. A panteu a pecuir grove of paper-shell seedlings in 1886 and have since then planted 400 trees of the best budded and grafted varieties. I believe this long experience puts me in position to judge the merits of anything written about pecan culture, and I am frank in saying that your pamphlet. "The Pecan Business" has the marks of an honest, truthful

Pabst, Success, Teche and Money Maker.

man stating the facts as they are relative to an important industry to the South. Your advice is entirely dependable, helpful, in fact inestimable in value to those persons who contemplate engaging in pecan culture.

(Later-Jnn, 8, 1916) Please ship me 235 budded pecan trees, 3 to 4 feet. I will want a large quantity next year.
W. J. McCAIN, M. D., Municipal Health Officer.

Natchez, Miss., Dec. 16, 1915.

Dear Sir:—The trees came safely and I want to thank you for sending me such beautiful trees. I have bought some 300 or more trees from five different nurseries and none have ever sent trees that would compare with yours. I will need a few more this season. Thanking you to send your booklet, "The Pecan Business," to the following names, and again thanking you for the fine trees shipped me, I am,

J. E. O'KELLY.

Dear Sir:—The pecan trees bought from you eight years ago have matured four crops of nuts and they have a fine crop on them again this year. I have bought pecan trees from several nurseries, but yours have given better results than any I have tried and shall place another order with you soon.

JOS. REDHEAD.

Dear Sir:—I beg to enclose you herewith my check for the fifteen trees. I am very much pleased with the looks of the trees, for they are decidedly the best I have been able to get.

Jesup, Ga., Jan. 14, 1915.

ROBERT L. BENNETT.

Long Beach, Miss., Jan. 3.

Dear Sir:—Your favor of some few weeks ago, also copy of your "The Pecan Business" duly received, the latter the most comprehensive piece of reading matter I've seen bearing on the subject; right to the point and full of meat, just like a good pecan.

E. W. TRAUTMAN.

Dear Sir;—Mr. W. G. Lee Woods, of Del Rio, has some pretty pecan trees and said he bought them from you. He is well pleased with them, and they are better than other pecan trees he has secured from other places. I am thinking 1 might want some trees. Will you please send me a list of your trees and the prices.

N. H. ROSE, Del Rio, Texas.

Albany, Ga., Dec. 6, 1915,
Dear Mr. Stone;—I have read your booklet entitled "The Peean Business" with a great deal of pleasure and not a little profit. It is the
best guide to the proper development of a pecan orchard that I have seen and is modestly and delightfully written, reflecting the many sterling
and pleasing qualities of its author. Trusting that your portion of "True Elixir" will be ever increasing and with kindest personal regards, 1
remain Yours sincerely,

Albany, Ga., Dec. 6, 1915,
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F. S. CROCKER.